

Case Study

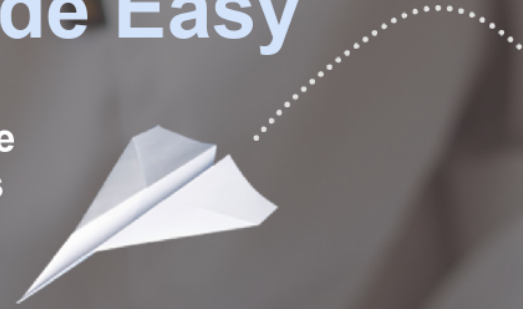
ORACLE
JD Edwards

infor

IBM
maximo

The Universal Solvent: Multi-ERP Integrations Made Easy

Learn how IntelliChief Solution Engineers deployed ECM across three disparate ERP systems to help one of Wisconsin's most storied chemical manufacturers reduce operational costs by 70%



CHEMICAL CO.



IntelliChief

Paperless Process Management



CHEMICAL CO.

Company Profile

Hydrite Chemical Co. | Est. 1929 | Milwaukee, WI

Hydrite Chemical Co. thrived in the aftermath of World War II, establishing close partnerships across several industries. By 1958, they achieved over \$1 million in annual sales, giving them the capital to construct a new phosphoric acid plant and acquire some of their long-time competitors.

Today, Hydrite Chemical Co.'s unrivaled expertise in chemical distribution, food and dairy sanitation, food ingredients, organic processing, liquid sulfur salts, water treatment, foam control, and compliance management has allowed them to enjoy sustained growth.



Recently celebrating 90 years in the chemical manufacturing industry, Hydrite Chemical Co.'s enduring legacy is fortified by forward-thinking leadership that recognizes the value in achieving competitive levels of operational efficiency and embraces innovative cost-cutting strategies that eliminate wasteful spending.



Multiple ERP Systems

ORACLE
JD Edwards

infor

IBM
maximo

Oracle JD Edwards

Utilized by Finance, Accounts Payable and Accounts Receivable.

Infor PRISM

Houses manufacturing documents, purchasing data, and production information.

IBM Maximo

Asset management, branch location noninventory purchases, and MRO inventory.

Requirements Short List

Real-Time Data
Verification

Seamless Multi-ERP
Integration

Eliminate Paper and
Physical Storage

Reduce Manual
Data Entry

Accounts Payable
Automation

Reliable Post
Go-Live Support

Differentiators

Vast Portfolio of
6,000+ Products

Hundreds of
Partner Companies

12 Locations in WI,
IL, IA, IN, CA, & TX

Rapid Response
Order Fulfillment



Our strength lies with the technical capacity of our people and the experience they bring to our organization and ultimately, yours.

— Hydrite Chemical Co.

Photo: Hydrite Chemical Co.

Paper Problems

Hydrite Chemical Co. built its reputation by leading the industry in order fulfillment time. However, with a growing catalogue of 6,000+ products and a thriving customer base, contending with increased paper volume became a significant challenge.



We were **drowning in paper**. There was an identified need to streamline order information throughout our processes.

— Lianne Peters, Business Systems Specialist at Hydrite Chemical Co.



Evaluation

Hydrite Chemical Co. assembled a team from IT, Customer Service, and Invoice Management to evaluate Enterprise Content Management (ECM) solutions.

Hydrite's program evaluations consisted of Hyland Software's OnBase, Lexmark's Perceptive Content, and IntelliChief.

Key criteria encompassed integration with the enterprise resource planning (ERP) systems they were utilizing throughout their organization, and flexibility for expansion of interdepartmental workflows, configurable to each group's unique processes.

Key Consideration

With a complex multi-ERP infrastructure, the chosen vendor would have to prove they could seamlessly integrate with both the primary JD Edwards ERP as well as Infor Prism and IBM Maximo, which were being used to assist with manufacturing process documentation and purchasing data, process management, branch location noninventory purchases, and MRO inventory. By connecting these systems, Hydrite would be able to attain the best results their investment.

Selection



Rationale



IntelliChief had the preferred integrations with all three primary business systems, along with the ability to be utilized with any future ERP or line of business system strategically beneficial for us to add. IntelliChief's features set **has proven outstanding.**



Intelligent Implementation

Hydrite Chemical Co. was aware of the pitfalls of its project. Insisting on a partner that would guarantee success, they chose IntelliChief.

IntelliChief's multi-tiered implementation process is comprehensive, personal, and results-driven experience designed to provide real results and evidence of ROI before going live. For Hydrite Chemical Co.'s complex, multi-ERP project, this level of detail was essential to ensure that support was achieved for JD Edwards, Infor Prism, and IBM Maximo. There was no room for shortcuts or makeshift solutions. For Hydrite Chemical Co.'s ambitious project to succeed, they needed a no-nonsense vendor who was willing to configure a solution to their precise requirements and wouldn't be scared away by the sheer scope and complexity of its required integrations.

Our Process

Universal ERP Compatibility | Hands-On Approach to Implementation and Training | Hundreds of Satisfied Customers | No Project Too Big For Our Experienced Team | ROI in 12 Months or Less

Phase One:
Installation and Analysis

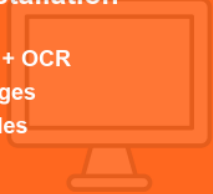
Project Readiness

Project Loading
Internal Kick Off
Customer Kick Off



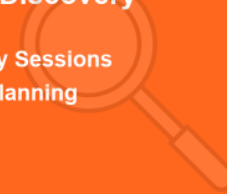
Installation

IntelliChief + OCR
ERP Packages
Add. Modules



Discovery

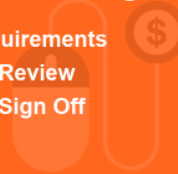
Discovery Sessions
Project Planning



Phase Two:
Delivery

Solution Design

Set Requirements
Design Review
Design Sign Off



Execution

Configuration
Customer Setup
Internal Testing
Solution Demo



Training/Testing

Test Plan
Training
Testing
Acceptance



Going Live

Cutover Activities
Execute Rollout



Phase Three:
Transition

Post Go Live

Hyper Care Support
Project Closure



What Is Hyper Care Support?

IntelliChief uses a "Hyper Care Support Plan" to give IntelliChief users unlimited access to support services for the first 90 days following their "Go Live" date. Hyper Care Support ensures that the solution is operating as expected, generating the proper ROI, and improving efficiency across all connected departments. The seamless transition from Phase Two to Phase Three of implementation is integral to a successful handoff. IntelliChief offers comprehensive 24/7 support services once the Hyper Care Support period has ended.

IntelliChief Drives 70%+ Cost Savings

As Hydrite Chemical Co. continued to grow, they required a solution that would help them streamline processes, eliminate inefficiencies, and secure a positive ROI.



Manually routing paper documents for reviews and approvals is slow and ultimately costly. It encompassed more of our people's time than it should have and **forfeited vendor discounts we were contractually eligible to receive.**



Summary

Hydrite processes a combination of Purchase Order and Non-Purchase Order entries totaling over 5,000 transactions per month, with half arriving by email and the remainder by postal mail. Prior to IntelliChief, they manually keyed data into JD Edwards at HQ and Maximo at branch locations.

IntelliChief's automated capture environment reduced manual entry significantly, yielding 70% operational cost savings. The elimination of menial tasks empowered Hydrite Chemical Co's staff to take on additional responsibilities and tasks.

With IntelliChief taking point, Hydrite Chemical Co. was able to reach unheralded levels of operational efficiency, resulting in improved working conditions, fewer errors, greater cost savings, and numerous organizational enhancements.

How We Calculate Results

In order to calculate accurate ROI figures, our team used real data from Hydrite Chemical Co. throughout the implementation process to showcase real ROI. Even after Post Go Live, Hydrite can gauge the success of the IntelliChief solution using the IntelliChief Analytics module, which offers robust reporting capabilities on virtually every aspect of IntelliChief. Our team is happy to help our customers build out a custom dashboard for instant reporting, too.

Results

Effective document capture and organization for every paper-based and electronic transaction.

Real-time data verification with all ERPs, assuring the accuracy of every transaction.

Visibility into all transactions, including automatic digital paper trails for instant audits.

Enhanced control of enterprise cash flow.

Significant cost reduction in onsite and offsite paper document storage.

Boost in ease and speed of document routing for alerts, reviews, and approvals — and fewer false exceptions.

The Value of a Scalable Solution

Through its ongoing partnership with IntelliChief, Hydrite Chemical Co. was able to expand its solution to **enhance several areas of its business.**

Customer Service

Organize all enterprise content by automating document capture. Verify information against customer and product data across all ERPs. Look up and access all information, ensuring accurate customer data. Quickly circulate information between Hydrite Chemical Co. staff and their customers, from order acknowledgments to billing, while adding notes to electronic files for thorough capture of information relayed by phone and other means.

Invoicing

Shared visibility of each order's progression from receipt to delivery. Timely customer invoicing and collections to enhance cash flow. Reduced costs associated with paper retrieval, storage, raw material costs, etc. Decrease onsite and offsite storage, eliminating them altogether in some locations, allowing for reallocation of valuable square footage for mission-enhancing uses.

Human Resources

Consolidation of information in every format, uniformly formatted and stored together based on specific criteria. Convert to digital employee files. When integrated with ERP or HR management systems, IntelliChief validates and updates stored information in these programs to ensure data integrity. Enhanced audit compliance and information security.

IntelliChief: The Clear Choice or Enterprise Automation

With decades of expertise and seamless integrations with all leading ERP systems and applications, IntelliChief helps businesses automate their most business-critical processes for a full ROI within one year of implementation.

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Additional Resources

