

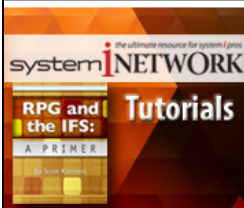
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July 18, 2011

Bergquist Ditches File Cabinets After New IntelliChief Accounts Payable Solution

[Bergquist, Inc.](#), a distributor of propane equipment, has implemented [IntelliChief's](#) Purchase-to-Pay document management solution for accounts payable, IntelliChief reports.

Shortly after implementation of the solution, Bergquist was able to realize immediate improvements to their accounts payable processes.

"In the first month we've been live with our IntelliChief implementation, we've already quickly seen great results and been able to send more and more file cabinets out the door -- never to return!" notes Shawn Kaelber, IT director for Bergquist.

For nearly 50 years as a distributor of equipment to the propane industry, Bergquist continues to supply both the equipment and technical assistance for their customers. The company offers products and services that help improve plant efficiency, increase appliance sales, and boost profitability. With three area distribution centers that cover more than 60,000 square feet and stock more than 12,000 propane related items, Bergquist's extensive inventory lets the company ship 98 percent of their orders the same day they're received.

For Bergquist, some of the biggest advantages of implementing IntelliChief include reduced paperwork and the ability to provide immediate access to all imaged documents. The company has also experienced process efficiencies with IntelliChief by eliminating misfiled and lost documents. Plus, users can now electronically forward documents for review and approval without the burdens associated with manual handling of paper.

"Bergquist has crafted themselves into a leading equipment distributor to the propane industry, so to keep pace with their growth, it is crucial to streamline their AP process in order to allow for greater control over payables and operate more efficiently," notes Michael R. Rooney, IntelliChief VP of sales and marketing.

The initial IntelliChief implementation at Bergquist includes creating, capturing, processing, approving, and storing documents in their Accounts Payable process. As Bergquist has found success with Purchase-to-Pay, they intend to leverage IntelliChief for the automation of their Order-to-Cash next.

—**Chris Maxcer**, content strategy director & systems management editor

Posted by cmaxcer at July 18, 2011 12:42 PM

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